



FOR IMMEDIATE RELEASE

Wednesday 15 September 2021

REDROW plc

FINAL RESULTS FOR THE 52 WEEKS TO 27 JUNE 2021

STRONG RECOVERY IN 2021 AND WELL POSITIONED FOR FUTURE GROWTH

Financial Results

	2021	2020	Var	2019	Var
Legal Completions	5,620	4,032	+39%	6,443	-13%
Revenue	£1.94bn	£1.34bn	+45%	£2.11bn	-8%
Profit before tax	£314m	£140m	+124%	£406m	-23%
EPS	73.7p	32.9p	+124%	92.3p	-20%
Net Cash/(debt)	£160m	(£126m)	+£286m	£124m	+£36m
Total order book	£1.43bn	£1.42bn	+£10m	£1.01bn	+£420m
Final dividend	18.5p	Nil	+18.5p	20.5p	-2p

- Heritage Collection Homes perfectly aligned to the increased demand from customers for high quality, well designed homes in locations which are great places to live
- Revenue increased by 45% to £1.94bn, only 8% below 2019
- Legal completions increased by 39% to 5,620
- Strong cash generation with net cash at 27 June 2021 of £160m (June 2020: net debt of £126m)
- Significant progress in the land market with c8,300 plots added to current land and 7,749 to forward land
- Encouraging trading since the start of the new financial year
- House price inflation more than offsetting build cost increases
- Long term supplier relationships ensuring a constant build output
- Comprehensive new Environmental, Social and Governance strategy with industry leading commitments

2024 Guidance

Now that we have returned to a normal market, the company is able to resume medium term guidance, with that for 2024 presented below:

Revenue (£bn)	> 2.2
Operating Margin (%)	c19.5
EPS (p)	≥ 90
ROCE (%)	> 22



Commenting on the results John Tutte, Chairman of Redrow, said:

“Against a background of much uncertainty at the start of the financial year, I am delighted to be able to report the Group delivered an excellent performance in the year to the end of June 2021 with better than expected results.

The Group delivered 5,620 legal completions in the year (2020: 4,032). These completions generated revenue of £1.94bn (2020: £1.34bn) and profit before tax of £314m (2020: £140m). Earnings per share increased by 124% to 73.7p (2020: 32.9p).

The Group reversed an opening net debt position of £126m to end the year with net cash of £160m after making a significant investment in new land.

As a consequence of this strong performance, the Board is proposing a final dividend of 18.5p making a total of 24.5p for the year, in line with the company’s policy of three times dividend cover.

The buoyant housing market has moderated in recent months and we anticipate sales rates will return to historically average rates over the course of the current financial year. It is on this basis we have planned for the future and we are confident our timely investment in land, combined with strong demand for our Heritage homes, will support our longer-term growth aspirations. Additionally, our record order book also provides us with an excellent platform for the future with over £1.3bn of revenue already secured for the current financial year. As a result, the business is well-placed to deliver another set of strong results.”

Enquiries:

Redrow plc

John Tutte, Chairman	01244 527411
Matthew Pratt, Group Chief Executive	01244 527411
Barbara Richmond, Group Finance Director	01244 527411

Instinctif Partners

Tim Linacre, Chief Executive	0207 457 2020
Bryn Woodward, Associate Partner	07949 939237
	0207 457 2045

A webcast and slide presentation of our results will be available at 7.00 am on <http://investors.redrowplc.co.uk/>.

Participants can also dial in to hear the presentation at 7.00 am on +44 (0)20 3936 2999 or UK Toll Free on 0800 640 6441; participant access code 529147.

Playback will be available by phone from 8.00am for the next 7 days +44 (0)20 3936 3001 followed by Access Code 171223.

There will also be an analyst Q&A conference call with management at 9.00 am and an audiocast of this call will be available on <http://investors.redrowplc.co.uk/reports-and-presentations> this afternoon.

LEI Number:
2138008WJZBBA7EYEL28

Announcement Classification:
1.1: Annual financial and audit reports